

The logo for IMM Maschinenbau GmbH, featuring the letters 'IMM' in a bold, white, sans-serif font on a dark blue rectangular background.

IMM

MASCHINENBAU GMBH

A large, abstract graphic of a network or globe composed of interconnected nodes and lines, rendered in shades of blue and grey, set against a light blue background.

IMM

INTERVIEW

with Mr. Brian Fürderer
Managing Director of

MICROQORE MEDICAL GmbH



About MICROQORE



Interview with Mr. Brian Fürderer
Managing Director of
MICROQORE MEDICAL GmbH.

www.microqore-medical.de

MICROQORE MEDICAL GmbH is a medium-sized medical technology company which is characterized by high quality micro-instruments made of titanium and stainless steel. The focus is on the provision of a full service offer for their customers - starting with production up to after-sales service. We support our customers in the optimal design of their products using the most modern methods. We adapt manufacturing processes and design the processes for the manufacture of parts in order to meet the requirements for the tightest tolerances and the best possible use of materials with a high level of rationality.

MICROQORE MEDICAL has established itself as a competent and reliable partner of medical technology companies with worldwide importance. The opportunities of globalization were used very early on. This extraordinarily successful development is based on the firm conviction that work is being carried out persistently and consistently on the implementation of corporate goals. Nothing else will apply in the future if what has been achieved is to be preserved and expanded. The entire production chain is based in Germany.

2 IMM belt sanding and satin finishing machines of type 7722 and 7722 Medical, both in workbench design, were installed in 2020. Further IMM belt grinding machines are planned for spring 2021.



Interview

**Interview from
November 17, 2020**

with Mr. Brian Fürderer,
Managing Director of
Microgore Medical GmbH.

Conducted by
Nikolas Lehrke
IMM Maschinenbau GmbH

1. How was it before you used our machine?

Small table machines were used. Their performance was not sufficient and the engines constantly overheated. After 10 to 20 components had been satined, breaks had to be taken to allow the motors to cool down again. These machines were also not very robust and did not meet the current safety standards.

2. What problem are you trying to solve with our machines?

The efficiency had to be increased. In addition, we finally wanted safe machines that fully meet our occupational health and safety concept.

3. Where did you start looking for a solution?

At the competitor. Nowhere did we find a solution that met our expectations 100%. This led us to continue researching until we finally found IMM.

4. How did our product stand out from other options?

The IMM solution was able to fully meet our requirements and we did not have to make any compromises.

5. Was there an obstacle that nearly prevented you from purchasing our product?

To be honest: the price. We were a little shocked at the beginning. After a few months of use of the machines, however, we can state that the price difference to the competition is clearly reflected in the quality of the IMM machines.

6. What was the decisive product feature for your decision?

In addition to the quality and robustness of the IMM machines, the frequency converter was the icing on the cake. When grinding titanium, this option was important to us in order to be able to set the cutting speeds precisely.

7. What have you achieved by using our machine?

The safety guidelines and requirements for occupational health and safety are met. Thanks to the safe protective hoods with suction connections, the grinding area now remains much cleaner. You can now work efficiently and employee satisfaction has increased. Our employees enjoy working on the IMM machines.

8. What exceeded your expectations in working with us?

The support and service of the entire IMM team was really unique.

9. What is / was the most important reason for you to choose our machine?

That the occupational health and safety concept is now fulfilled through the use of the new machines.

10. Would you choose a machine from IMM again?

Yes. We are planning further IMM machines, this time stationary belt grinding and polishing machines, in spring 2021.



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